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This letter sent electronically only

October 8, 2013

Mr. William D. Lynch
Chairman
The Lincoln Club
7185 Navajo Road, Suite P
San Diego, CA 92119

Dear Bill:

I was outraged to learn that the Lincoln Club of San Diego – a supposedly pro-business political group – would fund a political hit piece that unfairly and incorrectly attacks one of San Diego’s largest employers.

I thought the Lincoln Club was interested in reducing taxes on California employers. The “tax break” that they criticize was in fact a policy that did just that while raising revenues on out-of-state employers with large sales in the state. In short, the legislation cut the taxes of companies who locate businesses in our state. I guess the Lincoln Club is now against that.

We worked with Nathan long before the tax incentive issue that the Lincoln Club mentions. For instance, we were strong supporters of Chelsea’s Law, and we have developed technologies that we hope might help locate missing children. Nathan has been working to help develop our business plan for this new technology – one of many initiatives he has worked on since joining us in January.

The allegations about Nathan’s job are completely untrue, from the erroneous salary figure to the outrageous allegation that his is a “no-show” job. While we do not disclose salary information, we have previously indicated that the figure reported is grossly exaggerated. Nathan’s salary is commensurate with other employees at his level. We do not hire “no show” employees. Our employees have always been the hardest working in the industry and our success reflects that culture.

Since joining Qualcomm, Nathan has worked hard and regularly to help promote Qualcomm's image, its reputation and its continued efforts to use mobile technology to improve people's lives. He brings tremendous energy, passion and drive to his job. His talent, leadership skills, public speaking skills and network of contacts were instrumental in his immediate contributions to our business.

In addition to his involvement in our efforts to use technology to help find lost or kidnapped children, Nathan has worked on several projects at Qualcomm including immigration reform, leading a coalition comprised of diverse groups like business, labor, faith and law enforcement; our outreach to veterans; and our Wireless Reach initiative to promote the use of mobile technology for societal and economic benefit in underserved communities around the world. And he has been an eloquent spokesman for Qualcomm's interests.

Qualcomm has always worked with politicians from all parties to help advance policies that build a stronger nation, state and city. Republicans, Democrats, Independents – if people have a good idea we want to work with them. Is the Lincoln Club so desperate and out of constructive ideas that they are resorting to attacks on private employers, forsaking their supposed principles and lying to serve a political agenda? I demand a full apology and a retraction of this slanderous attack on our company and its more than 13,000 local employees.

Sincerely,

A handwritten signature in black ink, appearing to read 'P. E. Jacobs', with a stylized flourish at the end.

Paul E. Jacobs
Chairman and CEO

cc: T. J. Zane, President and CEO of the Lincoln Club
Don Rosenberg, Executive Vice President and General Counsel of Qualcomm